### 8:10AM

### **OPENING REMARKS:**

President Deborah Johnson opened meeting welcoming board and zoom member Lance Walters whose flight was cancelled in the northeast.

Conflict Of Interest: none

Youth Update: Brenna and AHYA executive and 9 youth directors have headed out to a large animal horse clinic where rehabilitation therapy is a large part of the program. They were also attending a college in Denver.

New AHA Building: March 23 is the official move in date and work is well underway transitioning from old office to new. Very exciting and refreshing for staff and executive.

President Johnson paid a tribute to Jim Lawless. He has been the head of IT and this will be his last meeting.

Brad Short, in charge of accounting is working hard on bringing financials up to date after ransom ware attack.

PAT has paid legal fees, finalizing details to the lawsuit. It has been 20 years since the merger. The relationship between AHA and PAT has been tenuous but will need to be rebuilt from here.

AHA is working together with EC to help bring more of the Arabian breed awareness to the Canadian organization.

AHA has not signed affiliate agreement with USEF -snags in value shows.

### **EXECUTIVE COMMITTEE REPORT:**

Secretary Jan Decker reports on staff hiring for replacement of J Lawless. Executive committee lead Stan Morey reached out to a tragedy in Louisiana. A farm was broken into where tack and three horses were stolen. The horses were severely injured. Motions were passed on some housekeeping rules.

### TREASURERS REPORT:

Lance Walters/Brad Short

Brad Short: federal grant PPE pushed AHA through Covid years...building sale looks good on books and PPE but we have to continue to be careful as horse show income and registration are still on the decline.

The Presidents expenses have been examined and approved. Deborah has done an excellent job keeping her expenses down and Lance appreciates the effort.

Yearly review: Fee increase request in registration. AHA slightly flush with cash at this time. A conversation headed by P Conway stating all investments are struggling showing decline in returns and decline in values. Cash heavy right now and investing is challenging.

**BREAK** 

9:20AM

**B&F REPORT** 

Lance Walters, Brad Short, Gerald MacDonald, Stan Morey and President Deborah Johnson have made huge efforts to tighten, streamline budget. Difficult times with inflation rates at 9%, retaining staff, increases that come up at US Nationals called for drastic budget changes.

Gerald:

Slide show presentation see pics

Fee increases for FY24:

US Nationals, Youth/Mid Summer Nationals, Sport Nationals, Competitions (results reporting fee) Dec 1,2023, Sweepstakes, Registrations, Performance Futurities, Convention

Memberships 2022-14,998

Memberships 2023 15,249-up 1.7%

SOA-Statement of Activities or Profit and Loss – an unbelievable number of columns to fill in for people in B&F.

Jim Lawless- oracle program migration 3 major items to move yet. Possibly in a years time we will be completely out of the old system. Replacement of archaic Oracle system will simplify the IT infrastructure. Their intent is to migrate most components to the cloud. Antiquated phone system did not move to the new building....all done through the cloud. Communication through zoom.

Gerald commented that it was one of the most difficult budgets he has ever worked on for AHA. He thanked the staff and team B&F.

President Johnson thanked Gerald MacDonald profusely for his tireless efforts on putting 'Budget 2024' together.

#### REGISTRATIONS

**Debbie Fuentes:** 

Purebred down 1.9% 2189 to 2149

HA/AA up 7.2% 709 to 760

1/3 of the stallion owners do not send in stallion reports. Only 45-50% of mares get their foals registered. There are a number of horses registered after a year old.

#### SENIOR STAFF

Stan Morey

USEF-communications re: AHA Value shows (no USEF involvement) put into place for judges to get practice and to allow people to show Arabians without having USEF memberships. Currently in US, half of their shows are value shows. Morgan, ASB, and Arabians on the same page looking for continuance of Value/Star shows that do not require show stewards, farriers and drug testing and no USEF memberships.

Liability issues have become of a great concern for management, exhibitors, clubs, and judges as there are not under the umbrella of USEF. USEF LITE licensing is an option but does require membership, safe sport and drug fees? AHA's affiliation with USEF has its advantages and disadvantages.

### MARKETING & DEVELOPMENT

### KATIE FREIGHNER:

Building the Arabian Horse, the Unique Breed video series. First release beginning of June.

#1 Welfare of the Arabian #2 \_\_\_\_\_\_Video #3 Call to Action #4 Find Our Family #5 A Year in Review. Watch the AHA website for updates.

#### JUDGES AND STEWARDS COMMISSION

Commissioner Mary Jane Brown

Judges and Stewards 2022 school was well attended but only 1 "r" evaluated.

School and Seminar Dates 2023

In Person Phoenix, AZ Nov 30-Dec 2/23

In Person evaluations for "r" Dec 1-3/23

Judges Seminar and N/R Interviews – both virtual

Nov 30-Dec 1/23 for seminar Dec 2-3/23 N/R Interviews- Judging interviews on zoom looking to change video platform.

Halter Judges Pilot program at Scottsdale Show 2024:

Procedure will include ten approved carded judges sitting off to the side judging. 2 days long ECC looking for continuing education in hand halter division.

### **BREEDERS SWEEPSTAKES**

4 classes in Ranch Riding added to Sweepstakes 50/50 rule – recommendation to hold these classes for Sweepstakes entries only by 2026.

### **DISTANCE NATIONALS**

Kaitlyn McGarry

An All Breeds competition with numerous rides planned for 2023. Arabians are very competitive in the endurance races Aug 23-25, 2023 in Virginia.

### **COMPETITION ADVISORY**

Kathy Callahan Smith

Discussion by this committee on how to keep performance halter from turning into a class like breeding halter class. Conversation is also taking place on qualification changes.

NATIONAL DIRECTORATE

Consists of the Chairs & Vice Chairs from the Nationals Show commissions and APHA.

Efforts to improve the Nationals Patron package template, control the advertising of nonregistered vendors on AHA platforms. The Directorate would also like to improve the vendor layouts at Nationals.

RANCH HORSE CHAMPIONSHIP

Kaitlyn McGarry

All breed-pro and non pro classes-clinic scheduled for 2023. Saddles for champions.

SPORT HORSE NATIONALS SHOW COMMISSION

**Cricket Gates** 

Adding jumping classes, double jeopardy carriage driving class. WEC Facility September, 2023.

US NATIONAL SHOW COMMISSION

Chuck Rickart

Looking at 2023 US National class schedule changes, 2024 increases in fees for exhibitors as there are cost increases across the board. Changes in vendors area in efforts to make more attractive. Contract with Tulsa facility is year to year so therefore investigations continue to be ongoing for new location.

### YOUTH NATIONAL AND MIDSUMMER

### Mark Himmel

Sweepstakes money added into show. Ranch classes added. Splitting sport horse in hand, Western Dressage classes added. Dressage in specialty arena and speciality judges have been requested. Age splits in several larger class – requests for sponsorships at 1000.00 have already been fulfilled. Award concerns were received. Garlands and rose blankets will be unique to this Youth/Midsummer and definitely ramped up.

11:39 lunchtime

1:00 AHA CONVENTION

# **Courtney McLees**

Questions asked how and why we got to Myrtle Beach for the Convention November 2022-contract was signed back in 2018-process that meets the criteria in the AHA handbook. Plans, contacts and deposits for in person convention have always been made well in advance. Covid did play a part in the delay of the 2022 in person convention.

Virtual Convention November 2023-offers a financial break even and/or possibility of small revenue.

In person Convention in Reno, Nevada 2024. This will be an election year. Estimating costs between 15,000-50,000 depending on attendance and sponsorships.

Side bar: To bring coffee into the meeting room at this meeting was 28.00/per person. This was not done due to cost. The general consensus is that there is a significant increase in cost of airlines, hotel rooms and food.

### **NEW BUSINESS**

President Johnston

Announcement of USEF SADDLE SEAT MEDAL FINAL Program. An introduction to an All Breed yearly final event. Qualifying classes to be offered at horse shows starting with Scottsdale. The 2023 final to be held at the AMERICAN ROYALS – open to youth age groups. Visit the USEF website for more information.

**EQUINE CANADA** 

Josh Schildroth R18

13 Judges 14 Stewards

Working on better communications between Equine Canada and AHA.

**Purebred Arabian Trust** 

Director At Large-Bruce Johnson

During the lawsuit, communications regarding PAT activities were to be kept to a minimum.

The trial is over and the courts ruled in favour of AHA. All AHA legal fees have been paid by PAT.

PAT is looking at increasing fee registration.

There is no activity to report from WAHO. Bob Falls and Howard Pike are the WAHO contacts.

Four at large seats available on the Purebred Arabian Horse Trust.

**MVP REPORT** 

Katie Feighner

Discovery Farms has been a great program to promote the Arabian breed. Over 90 farms registered. Meet The Arabian Horse is beginning promoted during the month of May.

Events the MVP would like to target in 2023 are Kentucky Derby Parade Breyerfest and Equine Affaire.

Social Media Advertising: Efforts to promote, educate and to retarget. For example: If you leave a site with something in the cart-a gentle reminder comes

up two days later. The ability to capture social media participants a second third and fourth time can be stimulating.

Breed Promotion-first touch we are good at

Membership-Ownership = registration transfers

Increased business for AHA

LISA BLACKSTONE -MVP

Complimented Katie Feighner on working well with MVP and the AHA Marketing team. Paul Kostials <u>We Love Arabian Horses</u> is also sending information out to collaborate with AHA on promoting the Arabian breed.

**REGIONAL BORDERS** 

Nancy Goertzen R2

Region 2 Director wanted to have an open discussion on consolidating regions. All regions rely on their regional horse show for major source of revenue. Nancy stated in California they are seeing clubs shrinking and folding. Their regional shows are struggling in numbers and finding it difficult to afford facilities. Region 15 Director Cricket Gates are for the second year combining their show with Region 16. They ran as a separate entity, shared expenses, ran those classes that could be concurrent in between the two shows.

Cricket Gates and Nancy Goertzen are going to work on restructuring, not necessarily the boundaries, but allowing the Regions to run as separate cooperations. This will be a longterm project with lots of new ideas needed. How can we change? We are antiquated in many of our processes. We are slow and cumbersome. This conversation has come forward on a number of occasions, last in 2019. Cricket Gates, Nancy Goertzen, Dan Stevenson to work on. Hope to see more on this discussion and input is welcome.

**USEF** 

USEF always concerned for the welfare of the horse.

How/should we look at USEF and EC for succession planning?

How does the outside perceive what we are doing? There is a perception that what we do is not acceptable. If you can't be a good example, you could be a horrific statement!

The horse does not get to choose! Social license awareness. Self regulation is very important.

The Arabian industry is not immune from being on the front page of paper or on social media platforms. We as an association need to be aware of the health of the welfare of the horse and the perception by the public.

Riders that fall off an entire incident report is written at many lesson barns. Witnesses are included and incident report for insurance and liability protection.

## 4:00pm

President Johnson adjourned the meeting with special thanks to those that were in attendance.

**Next Virtual Board Meeting** 

August, 2023

The following morning, we took a van out to see the new AHA office. The transition has involved significant downsizing. The staff of approximately 33 will work remote and schedule in to the office when needed. The office can accommodate 17 staff members easily with a small board meeting room attached. Staff is definitely excited about being warm in the winter and cool in the summer as the newer building operates much more efficiently.

Visitors always welcomed.